



Aoyama Sogo Accounting Office

Southeast Asia Opportunities Conference

Developments and a pragmatic overview related to investment opportunities for Japanese Investors and Companies investing in various sectors in Southeast Asian economies

Learn about Opportunities & Pitfalls for Japanese investors expanding in the region.

**Tuesday, December 3,
2013**

Seminar: 16:00 – 19:00

(Door Opens at 15:30)

Cocktail Party: 19:15 – 20:30

Roppongi Hills Club

Roppongi Hills Mori Tower 51F

*Simultaneous interpreters
available in English and Japanese



CITCO

As Japanese investors and firms increasingly seek to diversify their business bases, they have renewed their focus in the Southeast Asian region as an investment destination.

Join us for a roundtable discussion that provides participants with an insight on the current business climate in Southeast Asian markets, with a focus on Indonesia, Vietnam, Thailand and the Philippines. Our panel of speakers will share their experiences of the underlying business opportunities and risks in the region, as well as define sound business strategies for companies and investors seeking export or investment opportunities.

We are pleased to co-host this event with our business partner, Citco. Citco has extensive experience in bringing the financial industries together globally. With a high quality agenda and unparalleled networking opportunities, this event is a not-to-be-missed event for investors and companies with aspirations for the Southeast Asian market.

This event will provide a unique opportunity for industry representatives to learn about doing business and maximizing opportunities, as leading Fund Investment companies will use their experiences to shed more light on investment opportunities in different industrial sectors.

Representatives from various industrial sectors such as below are expected to attend

- ✚ International and domestic project sponsors;
- ✚ Developers;
- ✚ Utilities representatives;
- ✚ Corporates and Multinationals;
- ✚ International and regional financiers;
- ✚ Family offices;
- ✚ Asset – and – fund management companies;
- ✚ Equity investors and infrastructure funds;
- ✚ Law firms and tax lawyers.

Information on speakers and panel members:

Andy Ho – Chief Investment Officer, VinaCapital, Vietnam

Mr. Ho is Managing Director and Chief Investment Officer of VinaCapital, where he oversees the capital markets, private equity, fixed income and venture capital investment teams. Previously, Mr. Ho was Director of Investment at Prudential Vietnam's fund management company and was with Dell Ventures of the US. He holds an MBA from the Massachusetts Institute of Technology and is a Certified Public Accountant in the United States. Mr. Ho is a US citizen residing in Ho Chi Minh City.

Eugene Davis – Founder, Finansa Pcl., Thailand

Mr. Davis co-founded the Finansa Group in 1991. His principal role at Finansa has been in private equity. In that capacity, he has raised and helped manage The Southeast Asia Frontier Fund, The Vietnam Frontier Fund, The Asian Debt Fund, The Finansa Vietnam Fund, Siam Investment Fund II and Siam Investment Fund III. As a member of the Private Equity team he was a Director of TISCO Finance and Pranda Jewelry. Prior to founding Finansa, Mr. Davis was Managing Director of Chase Manhattan (Thailand). Earlier positions include being Director of Fixed Income Trading with First Boston Corporation in Tokyo. He is a US citizen residing in Bangkok.

William M. Valtos, Jr. – Vice Chairman, ICCP, Philippines

As Vice Chairman of ICCP, Mr. Valtos oversees both operations and strategic initiatives of the firm. Capitalizing on his more than 25 years of experience in the financial sector, Mr. Valtos concurrently serves as Group President for Financial Services of the ICCP Group. As Group President, he is responsible for the investment banking, venture capital/private equity, and asset management businesses of ICCP Group, with offices in Manila, Singapore, Hong Kong, and San Francisco.

Prior to joining ICCP, he was Managing Director of Strategic Asset Management, Inc., a Chicago-based direct investment firm managing over US\$600 million in assets

Koh Aburaya – Chief Executive Officer, Global Development Inc., Japan

Mr. Aburaya started his career as a field engineer at a leading Construction Equipment manufacturer Komatsu Ltd. After studying at Moscow State University, he started an outdoor advertising firm in Russia, whose milestones include installment of advertisement for a major electronics manufacturer near Kremlin. After engaging in a headhunting business at Tokyo Executive Search Co., Ltd., he founded Solver Network Co., Ltd. which publishes a paper media “JapanCareer” to 543 schools in 40 countries across the world to assist

non-Japanese students to get employed in Japan. While serving as Representative of Japan Jobstreet.com, the biggest job portal in Southeast Asia with more than 12 million members, he has been involved with startup of a number of companies and organizations. After living in New Zealand for many years, he returned to Japan and founded Global Development Inc. whose services include publishing cross-border media abroad, assisting inbound and outbound expansions, and facilitating human resources such as non-Japanese students.

Jeroen van Zanten – Head International Business Development, Citco, Singapore

Mr. van Zanten is a legal professional, with over 20 years of experience dealing with private, corporate and multinational clientele globally. Having lived and worked in the Caribbean, Latin America, US, Europe, and Asia, he has created a reliable track record in the fiduciary industry. Mr. van Zanten is responsible for the business development within the Corporate and Trust Division of the Citco Group of Companies. Currently based in Singapore, he is actively working with Private Equity Funds, high net worth individuals, corporate and multinational clients, creatively blending both educational and business experience into a solution oriented approach.

Kazuhiro Matsuzawa – Founding Partner, Aoyama Sogo Accounting Office, Japan

Mr. Matsuzawa co-established Aoyama Sogo Accounting Office (ASAO) as a founding member in 1999 and has engaged in SPC administrations in structured finance including financial assets, and real estate. Additionally, Mr. Matsuzawa has served as a member of investment committees and nominee director of class shareholders. He became a Representative Partner of ASAO in 2008 and manages domestic services including structured finance. Mr. Matsuzawa was with Deloitte Touche Tomatsu in 1990, where he was in charge of statutory audits and initial public offerings. Mr. Matsuzawa is a Certified Public Tax Accountant and a Licensed Tax Accountant in Japan.